



DANNEBROG REDERI AS

TECHNICAL MANAGEMENT

Dannebrog Rederi AS provides ship management services to internal and external clients when offering a comprehensive range of qualified services catering to a fleet of chemical / oil tankers, RoRo vessels and general cargo, multi purpose carriers.

We manage ships safely.

This broadly includes technical, commercial and crew management services of ships as well as project management, logistics and energy support.

Ship Management is the business of manning, equipping, maintaining, insuring and managing ships to the agreed standard and to ensure that these ships are kept fully classified and certified.

Maintenance, dry-docking and technical support/up-grading of ships is part of the technical management while crew management includes the recruitment and selection of officers, ratings and supporting personnel.

A team of professionally organized and skilled technical supporters from Dannebrog Rederi's shore based Fleet Management services maintain close co-ordination with Clients on all technical and personnel matters and liaise with regulatory bodies and unions pertaining to the daily and continuous operation of the ships



DANNEBROG REDERI AS

TECHNICAL MANAGEMENT

Commitment and Partnership

- Dannebrog Rederi Fleet & Ship Management services provides performance, control and value to owners and clients. Our concept is based on commitment and partnership.

Technical Management

- Full technical management of a ship means total Ship Care and includes the running of the ship to the agreed technical and maintenance standard while meeting and maintaining international and statutory safety and operational regulations.

Technical Support

- The services include professional organized, qualified technical support based on maintaining quality procedures related to technical conditions, maintenance and monitoring of performance and expenses.

Preventive Technical Maintenance

- Dannebrog Rederi's philosophy of preventive technical maintenance and feedback ensure that technical eventualities are accounted for and assist in the budgeting process for future expenditures and docking planning as well as the continuous expense control and budget variances.

Cost Control

- Cost control is crucial and to draw up a vessel's operating budget is a skill from vast experience.

Crewing

- Having an in-house crewing office enables Dannebrog Rederi to maintain a skilled and motivated crew. Coordinated with the shore based staff this assist owners and managers in a preparing and maintaining a realistic technical budget with no surprises although meeting the individual operational requirements of each ship.



DANNEBROG REDERI AS

CREW MANAGEMENT

It is Dannebrog Rederi's objective to provide seafarers that are

- Competent (capable of doing their job)
- Motivated (want to do their job)
- Aware (of safety and environmental responsibilities) at a cost that the client will pay

Crew Management consist of various options.

OPTION 1: EXECUTIVE SEARCH

When you need a Senior Officer with specific competence or characteristics we can assist you in finding just the right candidate.

Our services include:

- Executive search incl. advertisement
- Selection of suited candidates
- Minimum two interviews
- Tests in language(s), professional skills and a Personal Profile analysis
- Guarantee for all relevant papers are valid and in order
- Obtainment of references

We will forward written Curriculum Vitae together with test results and obtained references before presenting the candidates.

For this service we charge a one-time fee which includes a three months guarantee. If the candidate proves to be without the necessary skills or in other ways are unsuitable for the position we will replace the candidate without any extra charge.

Our reference: Colombian Ship Management (CSM) Cyprus



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OPTION 2: COSTS AND FEE

In this type of agreement whole crews or parts of crews are recruited. The crewmembers are employed on your terms, which we will administer for you by providing the following:

- Search incl. advertisement
- Selection of suitable candidates
- Interviews
- Guarantee that all relevant paperwork is in order and valid for the position
- Pre-joining arrangements incl. medical check and visa
- Relief plans for crew
- Travel arrangements

For this type of recruitment we charge a monthly fee per vessel. Added to that all additional costs will be invoiced on a monthly basis.

The fee will depend on the number of crewmembers and whether the recruitment concerns Officers or Ratings.

Our reference: D/S Orion A/S, Denmark



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OPTION 3: LUMPSUM

The lump sum agreement covers everything

- Budget for manning the vessel
- Negotiating the Collective Bargaining Agreement with the Union
- Recruitment of the necessary qualified crew
- Elaborate relief plans
- Travel arrangements
- Payment of wages
- Handling of sick cases

For this type of recruitment a lump sum is paid each month based on the presented budget. Each quarter a statement of accounts based on actual expenses will be elaborated and regulated.

Our reference: Bnavi S.p.A., Italy



DANNEBROG REDERI AS

VISION, MISSION AND CORE VALUES

VISION

“We want to be preferred and profitable”

In order to be preferred within technical and crewing management we will provide our customers with the correct (agreed) quality at the right price. We will focus on the fact that both our customers and we are satisfied with the agreement.

MISSION

“We are dedicated to innovative and individual shipping solutions”

Even though we in this folder have described various concepts of cooperation we will always be open to other tailor made solutions in order to cater for our customers' needs.

CORE VALUES

“We believe that the Core Values are tools to accomplish our Vision and Mission”

- Pride in our work
- Delegate responsibility and accountability
- Reliability and safety awareness in all we do
- Creative and inspiring environment throughout the organization
- Talent is encouraged but team spirit is essential
- Entrepreneurship drives our actions
- One to one relations